



Your chance:

## BUSINESS DEVELOPMENT MANAGER FULLY AUTOMATIC PARTITION WALLS

SOUTH GERMANY/ AUSTRIA/ SWITZERLAND / SOUTHWEST EUROPE (M/F/D)  
FROM 01.01.2022- UNLIMITED

### What awaits you:

- You will join us as Business Development Manager and will be responsible for the marketing and sales of mobile, fully automatic partition walls
- It is your responsibility to implement a key account client base consisting of architects, developers, and investors
- In your sales area, you independently analyse the potential for flexible partition solutions and strengthen the market presence there
- Further development and implementation of the sales strategy in collaboration with the sales teams of Dorma Hüppe and Skyfold
- In addition, your area of responsibility includes comprehensive customer service on site to ensure customer satisfaction
- A company vehicle is provided for your work

### What we expect:

- You have successfully completed a degree in architecture/construction engineering, business administration or a comparable degree as well as several years of experience in sales
- You have a quick sense of perception and a high degree of initiative
- You are highly flexible and willing to travel for this job
- You have a business fluent command of the English and German languages, both written and spoken
- You have a valid car driving license (class B)

As one of the leading international suppliers of partitioning systems, Dorma Hüppe sees itself as an innovator, continuously creating and driving new trends and concepts. Always linked to the vision of making handling as simple, effective and intelligent as possible. All over the world, our customers from office buildings, banks, hotels, trade fairs and congress centers appreciate our intelligent solutions for efficient room management. Dorma Hüppe is part of the business unit Movable Walls of the dormakaba Group. dormakaba is one of the top 3 suppliers of access and security solutions on the world market and has more than 16,000 employees.

### Company:

DORMA Hüppe  
Raumtrennsysteme GmbH

### Place:

Industriestr. 5  
26655 Ocholt

### Occupation as of:

01.01.2022

### Contact Person:

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 **DORMAHÜPPE**  
dormakaba Group

We look forward to receiving your application!